



COMPETENCY STANDARD

FOR

Finance and Accounting Services Outsourcing

Level: 03

(IT Sector)

Competency Standard Code: I08S001L3V1

National Skills Development Authority
Prime Minister's Office, Bangladesh

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Introduction

The National Skills Development Authority (NSDA) aims to enhance an individual's employability by certifying competiveness with skills. NSDA works to expand the skilling capacity of identified public and private training providers qualitatively and quantitatively. It also aims to establish and operationalize a responsive skill ecosystem and delivery mechanism through a combination of well-defined set of mechanisms and necessary technical supports.

Key priority economic growth sectors identified by the government have been targeted by NSDA to improve current job skills along with existing workforce to ensure required skills to industry standards. Training providers are encouraged and supported to work with industry to address identified skills and knowledge to enable industry growth and increased employment through the provision of market responsive inclusive skills training programmes. "Finance and Accounting Services Outsourcing" is selected as one of the priority occupations of Information and Communication Technology Sector. This standard is developed to adopt a demand driven approach to training with effective inputs from Industry Skills Councils (ISC's), employer associations and employers.

Generally a competency standard informs curriculum, learning materials, assessment and certification of students enrolled in TVET. Students who successfully pass the assessment will receive a qualification in the National Technical and Vocational Qualification Framework (NTVQF) and will be listed on the NSDA's online portal.

This competency standard is developed to improve skills and knowledge in accordance with the job roles, duties and tasks of the occupation and ensure that the required skills and knowledge are aligned to industry requirements. A series of stakeholder consultations, workshops were held to develop this document.

The document also details the format, sequencing, wording and layout of the Competency Standard for an occupation which is comprised of Units of Competence and its corresponding Elements.

Overview

A **competency standard** is a written specification of the knowledge, skills and attitudes required for the performance of an occupation, trade or job corresponding to the industry standard of performance required in the workplace.

The purpose of a competency standards is to:

- provide a consistent and reliable set of components for training, recognising and assessing people's skills, and may also have optional support materials
- enable industry recognised qualifications to be awarded through direct assessment of workplace competencies
- encourage the development and delivery of flexible training which suits individual and industry requirements
- encourage learning and assessment in a work-related environment which leads to verifiable workplace outcomes

Competency standards are developed by a working group comprised of representative from NSDA, Key Institutions, ISC, and industry experts to identify the competencies required of an occupation in **Information and Communication Technology** sector.

Competency standards describe the skills, knowledge and attitude needed to perform effectively in the workplace. CS acknowledge that people can achieve technical and vocational competency in many ways by emphasising what the learner can do, not how or where they learned to do it.

With competency standards, training and assessment may be conducted at the workplace or at training institute or any combination of these.

Competency standards consist of a number of units of competency. A unit of competency describes a distinct work activity that would normally be undertaken by one person in accordance with industry standards.

Units of competency are documented in a standard format that comprises of:

- unit title
- nominal duration
- unit code
- unit descriptor
- elements and performance criteria
- variables and range statement
- curricular content guide
- assessment evidence guide

Together, all the parts of a unit of competency:

- describe a work activity
- guide the assessor to determine whether the candidate is competent or not yet competent

The ensuing sections of this document comprise of a description of the relevant occupation, trade or job with all the key components of a unit of competency, including:

- a chart with an overview of all Units of Competency for the relevant occupation, trade or job including the Unit Codes and the Unit of Competency titles and corresponding Elements
- the Competency Standard that includes the Unit of Competency, Unit Descriptor, Elements and Performance Criteria, Range of Variables, Curricular Content Guide and Assessment Evidence Guide

Bangladesh NTVQF with Job Classifications

NTVQF	NTVQF EDUCATION SECTORS		Job Classification		
LEVELS	Pre-Vocation Education	Vocational Education	Technical Education	Job Classification	
NTVQF 6			Diploma in engineering or equivalent	Middle Level Manager / Sub Assistant Engr. etc.	
NTVQF 5		National Skill Certificate 5 (NSC 5)		Highly Skilled Worker / Supervisor	
NTVQF 4		National Skill Certificate 4 (NSC 4)		Skilled Worker	
NTVQF 3		National Skill Certificate 3 (NSC 3)		Semi-Skilled Worker	
NTVQF 2		National Skill Certificate 2 (NSC 2)		Basic Skilled Worker	
NTVQF 1		National Skill Certificate 1 (NSC 1)		Basic Worker	
Pre-Voc 2	National Pre-Vocation Certificate 2 (NPVC 2)			Pre-Vocation Trainee	
Pre-Voc 1	National Pre-Vocation Certificate 1 (NPVC 1)			Pre-Vocation Trainee	

NTVQF Level Descriptors

NTVQF Level	Knowledge	Skill	Responsibility	Job Class.
6	Comprehensive actual and theoretical knowledge within a specific study area with an awareness of the limits of that knowledge	Specialised and restricted range of cognitive and practical skills required to provide leadership in the development of creative solutions to defined problems	Mange a team or teams in workplace activities where there is unpredictable change Identify and design learning programs to develop performance of team members	Supervisor / Middle Level Manager / Sub Assistant Engr. etc.
5	Very broad knowledge of the underlying, concepts, principles, and processes in a specific study area	Very broad range of cognitive and practical skills required to generate solutions to specific problems in one or more study areas.	Take overall responsibility for completion of tasks in work or study Apply past experiences in solving similar problems	Highly Skilled Worker / Supervisor
4	Broad knowledge of the underlying, concepts, principles, and processes in a specific study area	Range of cognitive and practical skills required to accomplish tasks and solve problems by selecting and applying the full range of methods, tools, materials and information	Take responsibility, within reason, for completion of tasks in work or study Apply past experiences in solving similar problems	Skilled Worker
3	Moderately broad knowledge in a specific study area.	Basic cognitive and practical skills required to use relevant information in order to carry out tasks and to solve routine problems using simple rules and tools	Work or study under supervision with some autonomy	Semi-Skilled Worker
2	Basic underpinning knowledge in a specific study area.	Basic skills required to carry out simple tasks	Work or study under indirect supervision in a structured context	Basic Skilled Worker
1	Elementary understanding of the underpinning knowledge in a specific study area.	Limited range of skills required to carry out simple tasks	Work or study under direct supervision in a structured context	Basic Worker
Pre-Voc 2	Limited general knowledge	Very limited range of skills and use of tools required to carry out simple tasks	Work or study under direct supervision in a well-defined, structured context.	Pre-Vocation Trainee
Pre-Voc 1	Extremely limited general knowledge	Minimal range of skills required to carry out simple tasks	Simple work or study exercises, under direct supervision in a clear, well defined structured context	Pre-Vocation Trainee

List of Abbreviations

General

NSDA - National Skills Development Authority

ISC - Industry Skills Council

PPP -- Public Private Partnership

SCVC - Standards and Curriculum Validation Committee

CS - Competency Standard

UoC – Unit of Competency

Occupation Specific Abbreviations

MSDS - Material Safety Data Sheet

OSH - Occupational Safety and Health

PPE - Personal Protective Equipment

SOP - Standard Operating Procedures

FAO - Finance and Accounting Outsourcing

IT - Information Technology

KPI - Key Performance Indicators

Approval of Competency Standard

Members of the Approval Committee:

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Executive Chairman (Secretary)

National Skills Development Authority (NSDA)

Date: 12.01-2020

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National Competency Standards for National Skills Certificate – III in Finance and Accounting Services Outsourcing in IT Sector

Course Structure

SL	Unit Code and Title UoC Level			
The (Generic Competenc	ies		40
1.	GUC04L2V1	Perform Basic IT Skills	1	20
2.	GUC08L4V1	Lead Small Team	3	20
The S	Sector Specific Com	petencies		100
1.	SSU01I08L3V1	Apply Occupational Health and Safety (OSH) Practice at Workplace	3	20
2.	SSU02I08L3V1	Type Documents in Bangla and English	3	20
3.	SSU03I08L3V1	Practice Use of Internet and Social Network	3	15
4.	SSU04I08L3V1	Comply with Ethical Standards in IT Workplace	3	25
5.	SSU05I08L3V1	Acquire Soft Skills in Customer Dealing	3	20
The C	The Occupation Specific Competencies			220
1.	OSU01I08L3V1	Interpreted Finance and Accounting Services Outsourcing	3	25
2.	OSU02I08L3V1	Use Accounting Principles for Outsourcing	3	40
3.	OSU03I08L3V1	Perform Procurement Services	3	30
4.	OSU04I08L3V1	Apply Sales Order Procedure	3	30
5.	OSU05I08L3V1	Apply Books of Accounting	3	50
6.	OSU06I08L3V1	Comply With Performance Evaluation Criteria in Finance and Accounting Services Outsourcing	3	25
7.	OSU07I08L3V1	Make a Presentation	3	20
Total Nominal Learning Hours				360

Units & Elements at Glance

The Generic Competencies

Code	Unit of competency	Elements of competency	Duration (hours)
GCU01L1V1	Perform Basic IT Skills	 Identify and use most commonly used IT Tools Operate Computer Work with word processing software Use spreadsheet packages to create / prepare worksheets Use presentation packages to create / prepare presentation Print documents Use internet and access e-mail 	20
GCU02L3V1	Lead Small Team	 Provide team leadership Assign responsibilities Set performance expectations for team members Supervise team performance 	20
Total Nominal Hours			40

The Sector Specific Competencies

Code	Unit of competency	Elements of competency	Duration (hours)
SSU01I08L3V1	Apply Occupational Health and Safety (OSH) Practice at Workplace	Interpret OSH policies and procedures Follow and conduct OSH practices Comprehend personal health and safety practices Response to emergency situations	20
SSU02I08L3V1	Type Documents in Bangla and English	 Install typing applications software of Bangla and English Select appropriate tools and keyboard layout Type document using different style formats Perform touch-typing 	20
SSU03I08L3V1	Practice Use of Internet and Social Network	 Interpret internet and social network Use audio and video messaging applications. Demonstrate effective use of social network 	15
SSU04I08L3V1	Comply with Ethical Standards in IT Workplace	Interpret the interest of clients Deliver quality products and services Demonstrate professionalism in IT Sector Comply workplace code of conduct	25

SSU05I08L3V1	Acquire Soft Skills in Customer Dealing	 Understand customer dealing operations Identify soft skills requirements in the workplace Demonstrate required gesture and posture during customer dealing 	20
Total Nominal Hours		100	

The Occupation Specific Competencies

Code	Unit of Competency	Elements of Competency	Duration (hours)
OSU01I08L3V1	Interpret Finance and Accounting Services Outsourcing (FAO)	 Describe finance and accounting services outsourcing (FAO) Interpret finance and accounting services outsourcing (FAO) process Interpret finance and accounting outsourcing (FAO) organisational structure Interpret cloud accounting 	25
OSU02I08L3V1	Use Accounting Principles for Outsourcing	 Outline types of accounting Examine basic features of a business Identify key components of a financial statements Prepare accounting process map Prepare accounting documents 	40
OSU03I08L3V1	Perform Procurement Process	 Apply sourcing Process invoices and helpdesk Generate procurement reports 	30
OSU04I08L3V1	Apply Sales Order Procedure	 Manage sales contracts and orders Perform credit control and invoicing Manage accounts receivable and collections Prepare sales report and analysis 	30
OSU05I08L3V1	Apply Books of Accounting	 Perform general ledger accounting Manage fixed assets Prepare period closing reports Compile treasury reports Develop financial analysis reports 	50
OSU06I08L3V1	Comply with Performance Evaluation Criteria in Finance and Accounting Services Outsourcing (FAO)	Identify key performance indicators (KPI) Apply finance accounting performance indicators Use appropriate technology Comply with client's output requirements	25
OSU07I08L3V1	Make a Presentation	Prepare written presentation Identify interview techniques Prepare official presentation	20
Total Nominal Hours			220

The Generic Competencies

National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	GUC04L2V1: Perform Basic IT Skills
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to perform basic IT skills. It specifically includes – identify and use most commonly used IT tools; operate computer; work with word processing software; use spreadsheet packages to create / prepare worksheets; use presentation packages to create / prepare presentation; print documents; and use internet and access e-mail.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Identify and use most commonly used IT Tools	1.1 Context of IT is interpreted 1.2 Commonly used <u>IT tools</u> are identified 1.3 Safe work practice and OSH Standards are followed
2. Operate Computer	 2.1 Peripherals are checked and connected with computer as per standard 2.2 Power cords / adapter are connected with computer and power outlets socket as per standard 2.3 Computer is switched as per standard 2.4 PC desktop / GUI settings are arranged and customized as per requirement 2.5 Files and folders are created, opened, copied, renamed, deleted and sorted as per requirement 2.6 Properties of files and folders are viewed and searched 2.7 Disks are defragmented, formatted as per requirement
3. Work with word processing software	3.1 Word Processing software is selected and installed 3.2 Basic typing techniques are demonstrated 3.3 <u>Documents</u> are created as per requirement in

	personal use and office environment 3.4 <u>Contents</u> are entered 3.5 Documents are <u>formatted</u> 3.6 Paragraph and page settings are performed 3.7 Saving and retrieving technique of a document are interpreted
4. Use spreadsheet packages to create / prepare worksheets	 4.1 Spreadsheet packages are selected and opened 4.2 Worksheets are created as per requirement in Personal use and office environment. 4.3 Data are entered 4.4 <u>Functions</u> are used for calculating and editing logical operation 4.5 Worksheets are formatted as per requirement 4.6 Charts are created 4.7 Charts / Sheets are previewed
5. Use presentation packages to create / prepare presentation	 5.1 Appropriate presentation software packages are selected and installed 5.2 Presentation are created as per requirement in personal use and office environment 5.3 Image, Illustrations, text, table, symbols and media are entered as per requirements 5.4 Presentations are formatted and animated 5.5 Presentations are previewed
6. Print documents	 6.1 Printer is connected with computer and power outlet as pre standard 6.2 Power is switched on at both the power outlet and printer 6.3 Printer is installed and added 6.4 Correct printer settings are selected and document is printed
7. Use internet and access e-mail	 7.1 Appropriate <u>internet browsers</u> are selected 7.2 Search engines are used to access information 7.3 Video / Information are Shared /downloaded / uploaded from / to web site / social media 7.4 Web based resources are used 7.5 E-mail services are identified and selected to create a new email address 7.6 Document is prepared, attached and sent to

recipients 7.7 E-mail is read, forwarded, replied and deleted as per
requirement 7.8 Custom e-mail folders are created and manipulated 7.9 E-mail messages are printed

Range of Variables

Variable	Range (may include but not limited to):	
1. IT tools	1.1 Phone 1.2 Cell Phone 1.3 TABs 1.4 Computers 1.5 Laptops 1.6 Notebooks 1.7 Internet 1.8 Software	
2. Peripherals	2.1 Monitor 2.2 Keyboard 2.3 Mouse 2.4 Modem 2.5 Scanner 2.6 Printer	
3. Desktop / GUI settings	3.1 Icons 3.2 Taskbar 3.3 View 3.4 Resolutions	
4. Documents	 4.1 Word documents 4.2 Standard CV / Bio-Data with different text & fonts, image and table 4.3 Application / Official letter with proper paragraph and indenting, spacing, styles, illustrations, tables, header of footers and symbols 4.4 Standard report / newspaper items with column, footnot and endnote, drop cap, indexing and page numbering 	

5. Contents	5.1 Illustrations and styles 5.2 Text 5.3 Table 5.4 Symbols 5.5 Header & Footer
6. Formatted	6.1 Bold6.2 Italic6.3 Underline6.4 Font size, colour,6.5 Change case6.6 Alignment and intend
7. Functions	7.1 Mathematics 7.2 Logical 7.3 Simple Statistical
8. Internet Browsers	8.1 Internet Explorer8.2 Firefox8.3 Google Chrome8.4 Opera8.5 Safari8.6 Omni Web

Evidence Guide

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

Critical aspects of competency	 1.1 Followed OSH standard and safe work procedures 1.2 Completed application software installations properly 1.3 Performed simple trouble shooting with computer 1.4 Configured appropriate printer settings and printed the document 1.5 Demonstrated ability to create e-mail accounts
2. Underpinning knowledge	 2.1 Basic components of PC 2.2 IT and IT Tools 2.3 Type of software and application packages 2.4 Use of word processor, spreadsheet and presentation software 2.5 Type of math and logical functions 2.6 Computer troubleshooting 2.7 Techniques to access internet

3. Underpinning skills	 3.1 Identifying and using IT Tools 3.2 Demonstrating simple troubleshooting with computer 3.3 Demonstrating typing on word processing software 3.4 Creating, opening, copying, renaming, deleting and sorting files and folders as per requirement 3.5 Saving and retrieving documents on word processing software 3.6 Demonstrating ability to create e-mail accounts 3.7 Opening an e-mail account and use it for different purpose 3.8 Configuring appropriate printer settings and print documents 3.9 Using functions for calculating and editing logical operation in spreadsheet
4. Underpinning attitude	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 IT Tools 5.3 Computers with word processing application 5.4 Internet connection 5.5 Learning manuals
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio

7. Context of assessment

- 7.1 Competency assessment must be done in a training centre or in an actual or simulated workplace after Completion of the training module
- 7.2 Assessment should be done by NSDA certified assessor

Accreditation Requirements

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	GUC08L4V1: Lead Small Team		
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to lead small team. It specifically includes – provide team leadership; assign responsibilities; set performance expectations for team members; and supervised team performance.		
Nominal Hours	20 Hours		
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables		
1. Provide team leadership	 1.1 Work requirements are identified and presented to team members 1.2 Reasons for instructions and requirements are communicated to team members 1.3 Team members' queries and concerns are recognized, discussed and dealt with 		
2. Assign responsibilities	 2.1 Duties, and responsibilities are allocated having regard to the skills, knowledge and attitudes required to properly undertake the assigned task 2.2 Duties are allocated having regard to individual preference, domestic and personal considerations, whenever possible 		
3. Set performance expectations for team members	3.1 Performance expectations are established based on client needs and according to assignment requirements 3.2 Performance expectations are based on individual team members' duties and area of responsibility 3.3 Performance expectations are discussed and directed to implement in the workplace		

	4.1 Monitoring of performance are taken place against
	defined performance criteria and / or assignment
	instructions and corrective action taken if required
	4.2 Team members are provided feedback , positive support
	and advice on strategies to overcome any deficiencies
	4.3 Performance issues which cannot be rectified or
	addressed within the team are referenced to appropriate
	personnel
4. Supervise team	4.4 Team members are kept informed of any changes in the
performance	priority allocated to assignments or tasks which might
	impact on clients' / customers' needs and satisfaction
	4.5 Team operations are monitored to ensure that employer /
	client needs and requirements are met
	4.1 Follow-up communication is provided on all issues
	affecting the team
	4.6 All relevant documentation is completed

Range of Variables

Variable	Range (may include but are not limited to):	
Work requirements	1.1 Client Profile 1.2 Assignment instructions	
Team member's queries and concerns	2.1 Roster 2.2 Shift details	
3. Monitoring of performance	3.1 Formal process 3.2 Informal process	
4. Feedback	4.1 Formal process 4.2 Informal process 4.3 Sandwich process	
5. Performance issues	 5.1 Work output 5.2 Work quality 5.3 Team participation 5.4 Compliance with workplace protocols 5.5 Safety 5.6 Customer service 	

Evidence Guide

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

These all requirements of current version of the officer competency.		
Critical aspects of competency	negotiate on their behalf	
2. Underpinning knowledge	2.1 Company policies and procedures 2.2 Relevant legal requirements 2.3 How performance expectations are set 2.4 Methods of Monitoring Performance 2.5 Client expectations 2.6 Team members' duties and responsibilities	
3. Underpinning skills	3.1 Informal performance counselling skills 3.2 Team building skills 3.3 Negotiating skills	
4. Required attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communicate with peers and seniors in workplace 	
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Tools, equipment and facilities appropriate to processes or activity	

	 5.3 Materials relevant to the proposed activity 5.4 Equipment and outfits appropriate in applying safety measures 5.5 Relevant drawings, manuals, codes, standards and reference material
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated workplace after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Accreditation Requirements

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

The Sector Specific Competencies

National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	SSU01I08L3V1: Apply Occupational Health and Safety (OSH) Practices in the Workplace	
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply occupational health and safety (OHS) practices in the workplace. Its specifically includes — interpret OSH policies and procedures; follow and conduct OSH practices; comprehend personal health and safety practices; and respond to emergency situations.	
Nominal Hours	20 Hours	
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables	
Interpret OSH policies and procedures	 1.1 OSH policies and safe operating procedures are interpreted 1.2 Safety signs and symbols are identified and followed 1.3 Response, evacuation procedures and other contingency measures are interpreted as per standards 	
2. Follow and conduct OSH practices	 2.1 All safety requirements / regulations are adhered to before, during and after use 2.2 Personal Protective Equipment (PPE) is used 2.3 Immediate work area is routinely checked for safety hazards prior to starting and during work 2.4 Hazards and unacceptable activities are identified, rectified or removed and work is conducted safely according to standard OSH requirement 2.5 OSH hazards and incidents in the work area are reported to appropriate personnel according to workplace procedures 	

3. Comprehend personal health and safety practices	3.2	Common health issues are listed Common safety issues hazards and risks are identified Hazards and risks assessment and controls are interpreted Hazards and risks observed in the work area are reported as per company safety guidelines
4. Response to emergency situations	4.2	Alarms and warning devices are identified. Emergency response plans and procedures are comprehended. First aid procedures during emergency situations are recalled Appropriate responses in an emergency situation are followed
Range of Variables	S	
Variable		Range (may include but not limited to):
Occupational Health and Safety (OSH)policies	у	1.1 International OHS requirements 1.2 Fire safety rules and regulations
2. Personal protective equipment (PPE)		 2.1 Hand gloves 2.2 Safety boots and shoes 2.3 Safety goggles / Eye protector 2.4 Masks 2.5 Apron 2.6 Finger guard 2.7 Hair protector 2.8 Ear guard
3. Emergency response plans and procedures		3.1 Firefighting procedures3.2 Earthquake response procedures3.3 Medical and first aid
		4.1 Washing of open wound

4.2 Washing chemically infected area

4.4 Taking appropriate medicine

4.3 Applying bandage

4. First aid procedure

Evidence Guide

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

most an requirements of current version of the emit of compotency.			
Critical Aspects of Competency	1.1 Followed OSH policies and procedures1.2 Responded to fire alarm and earthquake situation1.3 Applied basic first aid procedure		
2. Underpinning knowledge	 2.1 Workplace OHS policies and procedures 2.2 Work safety procedures 2.3 Emergency response procedures: 2.4 Fire fighting 2.5 Earthquake response 2.6 Accident response 2.7 Types of hazards and their effects 2.8 Biological hazards 2.9 Chemical hazards 2.10 Physical hazards 2.11 OHS awareness 		
3. Underpinning skills	 3.1 Identifying common health issues in the workplace 3.2 Following personal work safety procedure 3.3 Reporting hazards and risks 3.4 Responding to emergency procedures 3.5 Maintaining physical wellbeing in the workplace 3.6 Maintaining personal hygiene 3.7 Performing first aid activities 3.8 Performing basic firefighting using fire extinguishers 		
4. Underpinning attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere ad honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace 		
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Personal Protective Equipment (PPE) 5.3 Firefighting equipment		

	5.4 Emergency response manual 5.5 First aid kits
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after Completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Accreditation Requirements

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	SSU02I08L3V1: Type Documents in Bangla and English
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to type document in Bangla and English. It specifically includes – install typing applications software of Bangla and English; select appropriate tools and keyboard layout; type document using different style formats; and perform touch-typing.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables.
Install typing application software of Bangla and English	 1.1 Typing application software in Bangla are identified and installed 1.2 Typing application software in English are identified and installed 1.3 Typing tutor software are collected and selected 1.4 Specialized Bangla Typing Tutor Software is installed
Select appropriate tools and keyboard layout	 2.1 Appropriate tools for typing are identified 2.2 Appropriate keyboard layout for Bangla typing is selected 2.3 Touch typing technique is interpreted 2.4 Typing Bangla and English with preferred tools are performed
Type document using different style formats	3.1 <u>Style formats</u> are identified for typing documents 3.2 Styles in typing document are applied
4. Perform touch-typin	4.1 Error-free typing is performed at a speed of 30–50 wpm in English 4.2 Error-free typing is performed at a speed of 20–40 wpm in Bangla

Range of Variables	
Variable	Range (may include but not limited to):
Typing application software in Bangla	1.1 Avro 1.2 Bijoy Bangla 1.3 Easy Bangla Typing for Android 1.4 Bengali Typing Tutor 1.5 Bhasha Shoinik 1.6 Bengali typing software
Typing application software in English	2.1 Typing Master 2.2 Rapid Typing Tutor 2.3 Typing Tutor
3. Tools	3.1 Keyboard 3.2 Optical keyboard 3.3 Mouse for onscreen typing 3.4 Touch screen 3.5 Microphone for voice typing
4. Keyboard layout	4.1 Avro Easy 4.2 Avro Phonetic 4.3 Bijoy 4.4 Bijoy Unicode 4.5 Bornona 4.6 Munir_Optima_uni 4.7 National (Jatio) 4.8 Probhat (semi phonetic)
5. Style formats	5.1 Filenames 5.2 Hyperlinks 5.3 Page layout 5.4 Word styles – ValleyView templates 5.5 Borders, lines and outlines 5.6 Graphics and tables 5.7 Fonts style, size and formats

Evidence Guide

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

Critical aspects of competency	1.1 Identified appropriate tools for typing 1.2 Selected appropriate keyboard layout for Bangla typing 1.3 Performed Bangla and English typing with preferred tools and typing speed at least 30 and 40 wpm respectively
2. Underpinning knowledge	2.1 Installing typing software 2.2 Information on typing tools and keyboard layout 2.3 Style format
3. Underpinning skills	3.1 Installing typing software to work with Bangla3.2 Typing with preferred keyboard layout3.3 Applying style formats on documents3.4 Performing touch-typing
4. Underpinning attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided 5.1 Workplace (simulated or actual) 5.2 Environment on internet 5.3 Popular browsers 5.4 Course materials 5.5 Laptops / computers 5.6 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio

7. Context of assessment

- 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module
- 7.2 Assessment should be done by NSDA certified assessor

Accreditation Requirements

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	SSU03I08L3V1: Practice Use of Internet and Social Network
Unit Descriptor	This unit covers the knowledge, skills and attitude required to practice use of internet and social network. It specifically includes – interpret internet and social network; use audio and video messaging applications; and demonstrate use of social network.
Nominal Hours	15 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Interpret internet and social network	1.1 Internet is interpreted and used1.2 <u>Social networks</u> are identified and used
Use audio and video messaging applications	 2.1 <u>Audio application</u> and <u>video application</u> are identified and applied 2.2 Video conferencing with appropriate application is performed 2.3 Audio conferencing with appropriate application is performed
Demonstrate effective use of social network	3.1 Creating account on social network is performed 3.2 Effective use of social network is performed
Range of Variables	
Variable	Range (may include but not limited to):
1. Video application	1.1 Skype 1.2 IMO 1.3 Facebook Messenger 1.4 Whatsapp 1.5 Viber 1.6 ooVoo

	1.7 TokBox
	1.8 WebEx Meeting Center (paid)
	1.9 AT&T Connect (paid)
	2.1 Uber Conference
	2.2 FreeConferenceCall
	2.3 Wiggio
2. Audio application	2.4 Speek
	2.5 Rondee
	2.6 JoinMe
	2.7 GoogleVoice
	3.1 Facebook
	3.2 Twitter
	3.3 LinkedIn
	3.4 Youtube
	3.5 Google Plus
3. Social networks	3.6 WAYN
3. Social networks	3.7 Flicker
	3.8 Fotki
	3.9 DeviantArt
	3.10 DailyBooth
	3.11 Zooppa
	3.12 Xing

Evidence Guide

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

Critical aspects of competency	1.1 Performed audio conference efficiently1.2 Arranged video conference with appropriate application successfully1.3 Used social network effectively
Underpinning knowledge	2.1 Using online audio, video messaging applications2.2 Social media
3. Underpinning skills	3.1 Arranging audio / video conference 3.2 Using social network

4. Underpinning attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (simulated or actual) 5.2 Environment on internet 5.3 Popular browsers 5.4 Audio-video chatting apps 5.5 Course materials 5.6 Laptops / computers 5.7 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Demonstration 6.2 Oral questioning 6.3 Written test 6.4 Portfolio
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Accreditation Requirements

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

Unit Code and Title	SSU04l08L3V1: Comply with Ethical Standards in IT Workplace
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to comply with ethical standards in IT workplace. It specifically includes – interpret the interest of clients; deliver quality products and services; demonstrate professionalism in IT sector; and comply workplace code of conduct
Nominal Hours	25 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Interpret the interest of clients	 1.1 Client's view is interpreted and respected 1.2 Confidentiality of information is upheld in accordance with organizational policies, <u>national legislation</u> and workplace policies 1.3 Potential conflicts of interests are identified and informed to proper authority
Deliver quality products and services	 2.1 Benchmark of product and service quality is identified 2.2 Need of quality product and service delivery is interpreted 2.3 Quality process to develop quality products and services is implemented following Industry and international standards
Demonstrate professionalism in IT sector	 3.1 Agreed standards to deliver product or services are followed and commitment to deadlines is honoured 3.2 Professional image in the workplace is projected 3.3 Clients are negotiated effectively
Comply workplace code of conduct	 4.1 IT security compliance is achieved 4.2 Workplace code of conduct is interpreted 4.3 Code of conduct is followed as stated in company guidelines in the workplace

Range of Variables	
Variable	Range (may include but not limited to):
1. National Legislation	 1.1 Industry / sector code of ethics 1.2 International and national guidelines for consumer protection 1.3 International and national copyright laws 1.4 Occupational health and safety requirements 1.5 Intellectual property rights law 1.6 Legal and regulatory policies in the information technology sector 1.7 Fire safety rules and regulations

Evidence Guide

Critical aspects of Competency	1.1 Complied to client's satisfaction1.2 Demonstrated professionalism in the workplace1.3 Followed workplace code of conduct
2. Underpinning knowledge	2.1 Details of professional code of conduct in the workplace 2.2 Industry and international standards
3. Underpinning skills	3.1 Complying client's satisfaction3.2 Interpreting quality product and services3.3 Demonstrating professionalism in the workplace3.4 Maintaining workplace code of conduct
4. Underpinning attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace

5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Personal computer and peripherals 5.3 Software 5.4 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Demonstration 6.2 Oral questioning 6.3 Written test 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Unit Code and Title	SSU05l08L3V1: Acquire Soft Skills in Customer Dealing
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to acquire soft skills in customer dealing. It specifically includes — understand customer dealing operations; identify soft skills requirements in the workplace; and demonstrate required gesture and posture during customer dealing.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Understand customer dealing operations	1.1 Customer dealing operation is interpreted1.2 Duties of a customer service executive are identified1.3 <u>Customer dealing skills</u> are interpreted
Identify soft skills requirements in the workplace	2.1 Meaning of soft skills is clearly stated and key components are listed 2.2 Soft skill requirements are identified in the workplace with specific emphasis on situational requirements
Demonstrate required gesture and posture during customer dealing	3.1 Importance of body language and posturing during customer interactions is summarised 3.2 Dos and don'ts of body language during customer interaction are recognised
Range of Variables	
Variable	Range (may include but not limited to):

	1.1 Patience
	1.2 Attentiveness
	1.3 Clear communication skill
	1.4 Knowledge of the product
	1.5 Ability to use "positive language"
	1.6 Acting skill
	1.7 Time management skill
1. Customer dealing skills	1.8 Ability to "read" customers
	1.9 A claiming presence
	1.10 Goal-oriented focus
	1.11 Ability to handle surprises
	1.12 Persuasion skills
	1.13 Tenacity
	1.14 Closing ability
	1.15 Willingness to learn
	2.1 Personality traits
	2.2 Social grace
	2.3 Facility with language
	2.4 Friendliness
	2.5 Personal habits
	2.6 Optimism
2. Soft skills	2.7 Teamwork
2. Cont online	2.8 Time management
	2.9 Stress management
	2.10 Responsibility
	2.11 Self-esteem
	2.12 Sociability
	2.13 Self-management
	2.14 Communication & negotiation

Evidence Guide

Critical aspects of competency	1.1 Identified duties of a customer dealing agent1.2 Applied soft skills at work1.3 Demonstrated required gesture and posture at work
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Underpinning knowledge	2.1 Scope and structure of customer dealing2.2 Duties of a call centre agent2.3 Soft skills techniques2.4 Required gesture and posture for an agent
3. Underpinning skills	3.1 Interpreting customer dealing skills 3.2 Applying soft skills at workplace 3.3 Demonstrating required gesture and posture at workplace
4. Underpinning attitude	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (simulated or actual) 5.2 Environment on internet 5.3 Course materials 5.4 Laptops / computers 5.5 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Oral questioning 6.3 Demonstration 6.4 Portfolio
7. Context of Assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

The Occupation Specific Competencies

Unit Code and Title	OSU01I08L3V1: Interpret Finance and Accounting Services Outsourcing (FAO)
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to interpret finance and accounting services outsourcing. It specifically incudes – describe finance and accounting services outsourcing; interpret finance and accounting services outsourcing process; interpret finance and accounting outsourcing organizational structure; and interpret cloud accounting.
Nominal Hours	25 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Describe finance and accounting services outsourcing	 1.1 Background of finance and accounting service outsourcing (FAO) industry is explained 1.2 Scope of finance and accounting outsourcing (FAO) industry is identified 1.3 Role and responsibilities of finance and accounting personnel for outsourcing services are described
Interpret finance and accounting services outsourcing process	 2.1 Key aspects of Finance and accounting services outsourcing (FAO) are described 2.2 Finance and accounting services outsourcing (FAO) are described 2.3 Standard operating processes in finance and accounting outsourcing (FAO) are interpreted
Interpret finance and accounting outsourcing (FAO) organisational structure	 3.1 Model and structure of finance and accounting outsourcing (FAO) organisations is identified and described 3.2 Ethical and legal aspects of finance and accounting outsourcing (FAO) are identified and interpreted

Interpret cloud accounting Range of Variables	 4.1 Cloud computing is described 4.2 Common cloud accounting platforms are identified 4.3 Common cloud accounting platforms are interpreted 	
Variable	Range (may include but not limited to):	
Key aspects of finance and accounting services outsourcing (FAO)	1.1 Client1.2 Account structure1.3 Accounting platform1.4 Service provider1.5 Data security	
Finance and accounting outsourcing (FAO) services	2.1 Procure to pay 2.2 Order to cash 2.3 Record to report	
Cloud accounting platforms	3.1 QuickBooks 3.2 Xero 3.3 Fresh Books 3.4 Kashoo 3.5 Outright	
Evidence Guide The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.		
Critical aspects of competency	1.1 Identified FAO processes1.2 Identified and explained model and structure of FAO organisations1.3 Identified cloud accounting platforms	
2. Underpinning knowledge	2.1 Background and basis of FAO2.2 Ethical and legal aspects of FAO2.3 Model and structure of FAO organisations2.4 Platforms for cloud accounting	
3. Underpinning skills	3.1 Identifying FAO processes3.2 Identifying and explaining model and structure of FAO organisations3.3 Identifying cloud accounting platforms	

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	4.1 Commitment to occupational health and safety
	4.2 Promptness in carrying out activities
	4.3 Sincere and honest to duties
	4.4 Environmental concerns
4. Underpinning attitude	4.5 Eagerness to learn
iii onderpiiiiiiig attitude	4.6 Tidiness and timeliness
	4.7 Respect for rights of peers and seniors in
	workplace
	4.8 Communicate with peers and seniors in
	workplace
	The following resources must be provided:
	5.1 Workplace (actual or simulated)
	5.2 Computer / laptop / notebook with internet
	connection
5. Resource implications	5.3 Software
	5.4 Chat platform
	5.5 Projector
	5.6 Stationary
	5.7 Learning manual
	Methods of assessment may include but not limited
	to:
6. Methods of assessment	6.1 Demonstration
6. Wellious of assessment	6.2 Oral questioning
	6.3 Written test
	6.4 Portfolio
	7.1 Competency assessment must be done in a
	training centre or in an actual or simulated work
7. Context of assessment	place after completion of the training module
	7.2 Assessment should be done by NSDA certified
	assessor

Unit Code and Title	OSU02I08L3V1: Use Accounting Principles for Outsourcing
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to use accounting principles for outsourcing. It specifically includes — outline types of accounting; examine basic features of a business; identify key components of financial statements; prepare accounting process map; and prepare accounting documents.
Nominal Hours	45 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Outline types of accounting	1.1 Types of accounting are identified and described1.2 Financial and management accounting is defined1.3 Basic principles of accounting practice are identified
Examine basic features of a business	 2.1 Basic features of a business entity are identified 2.2 Features of a business entity are described 2.3 Stakeholders of business are identified 2.4 Basic business <u>financial transactions</u> are interpreted
3. Identify key components of financial statements	 3.1 Purpose and characteristics of financial statements are identified and explained 3.2 <u>Key components of financial statements</u> are identified 3.3 Appropriate assumptions are identified and described
4. Prepare accounting process map	 4.1 Accounting cycle is identified and defined 4.2 Business plan is developed and budget prepared 4.3 Accruals and cash basis gap are identified 4.4 Internal and external compliance maps are determined 4.5 Financial authority map is identified

5. Prepare accounting documents	 5.1 <u>Basic accounting documents</u> are identified 5.2 Accounting documents are described 5.3 Relevant accounting documents are employed as per job requirement 5.4 Accounting documents and other financial transaction records are prepared
Range of Variables	
Variable	Range (may include but not limited to):
Financial transactions	1.1 Single entry1.2 Double entry
Key components of financial statements	 2.1 Statement of financial position / Balance Sheet 2.2 Profit and loss account 2.3 Statement of changes in equity 2.4 Statement of cash flow 2.5 Notes to the financial statement
Basic accounting documents	3.1 Voucher3.2 Invoice3.3 Memo
	e authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.
Critical aspects of competency	1.1 Identified accounting cycles1.2 Examined basic features of a business1.3 Identified key components of a financial statements1.4 Develop business plan and prepared budget
Underpinning knowledge	 2.1 Types of accounting 2.2 Accounting cycles 2.3 Internal and external compliance processes 2.4 Purpose of financial authority 2.5 Key components of financial statements 2.6 Appropriate assumptions when preparing financial

statement

2.8 Job Costing

3. Underpinning

skills

2.7 Relevant VAT & TAX issues

3.1 Identifying different accounting types and cycles

3.3 Identifying key components of financial statements

3.2 Identifying main features of a business entity

3.4 Identifying and interpreting accounting process

	 3.5 Planning accounting process including compliance and authority 3.6 Identifying accrual and cash basic gap 3.7 Preparing accounting documents and financial transaction record
4. Underpinning attitude	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet 5.3 Software and projector 5.4 Stationary and Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Unit Code and Title	OSU03I08L3V1: Perform Procurement Process
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to perform procurement process. It specifically includes – apply sourcing; process invoices and helpdesk; and generate procurement report.
Nominal Hours	30 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
1 Apply sourcing	 1.1 Sourcing is defined 1.2 Vendor management process is applied 1.3 Purchase order (PO) is processed 1.4 Day-to-day purchases are carried out 1.5 Master data management is utilised
2 Process invoices and helpdesk	2.1 Scanning, indexing and coding process is applied 2.2 E-invoice is created and saved 2.3 VAT and Tax rules are applied 2.4 Invoice is posted 2.5 <u>Vendor helpdesk tasks</u> are performed
3 Generate procurement reports	3.1 Procurement reports are identified 3.2 Cost savings tracking report is generated 3.3 Month-end accruals are reported 3.4 Spend analysis is prepared
Range of Variables	
Variable	Range (may include but not limited to):
1. Sourcing	1.1 Vendor management 1.2 Purchase Order (PO) management 1.3 Data management

Vendor helpdesk tasks	 2.1 Dealing with refund claim 2.2 Dealing with employee claim (expense reimbursement) 2.3 Payment run 2.4 Disbursement 2.5 Discounting
3. Procurement reports	3.1 Cost savings tacking report3.2 Month-end reports3.3 Spend analysis report3.4 Supplier cumulative report

Evidence Guide

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Critical aspects of competency	1.1 Applied sourcing1.2 Processed invoices1.3 Carried out helpdesk duties1.4 Generated procurement reports
Underpinning knowledge	2.1 Vendor management 2.2 Purchase Orders (PO) 2.3 Letter of Credit (LC)
3. Underpinning skills	3.1 Applying sourcing3.2 Processing invoices3.3 Carrying out helpdesk duties3.4 Generating procurement reports
4. Underpinning attitude	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook 5.3 Internet 5.4 Software 5.5 Chat platform

	5.6 Projector5.7 Stationary5.8 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Unit Code and Title	OSU04l08L3V1: Apply Sales Order Procedure
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply sales order procedure. It specially includes – manage sales contracts and orders; perform credit control and invoicing; manage accounts receivable and collections; and prepare sales report and analysis.
Nominal Hours	35 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Manage sales contracts and orders	 1.1 Sales contracts are interpreted and prepared 1.2 Catalogues are managed 1.3 Order confirmation steps are followed and order is tracked and validated 1.4 Inventory management process is applied 1.5 Customer database is managed
Perform credit control and invoicing	2.1 Client credit is analysed 2.2 Billing is carried out and invoice adjustments are made 2.3 Discounts and allowances are applied 2.4 VAT and tax are applied accordingly
3. Manage accounts receivable and collections	 3.1 Collection process is monitored 3.2 Unallocated payments and exceptions are managed 3.3 Collection reconciliation is made 3.4 Discounts are applied 3.5 Dunning letters are posted and payment follow-up is made 3.6 Collection reporting and analysis is completed

Prepare sales report and analysis	 4.1 Sales trend analysis is made 4.2 Revenue forecast report is prepared 4.3 Cash management analysis is completed 4.4 Budgeting and planning for sales is carried out 4.5 Month-end report is prepared
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Range of Variables

Variable	Range (may include but not limited to):
Order confirmation steps	1.1 Enter order1.2 Review order1.3 Release order

Evidence Guide

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Critical aspects of competency	1.1 Managed contracts and orders1.2 Applied credit controls and issued invoices1.3 Managed accounts receivable and collections1.4 Prepared sales report and conducted analysis
2. Underpinning knowledge	2.1 Sales contracts 2.2 Inventory management 2.3 Discounting 2.4 VAT & tax implications and requirements 2.5 Budgeting and planning
3. Underpinning skills	3.1 Managing contracts and orders3.2 Applying credit controls and invoicing3.3 Managing accounts receivable and collections.3.4 Preparing sales report and analysis
4. Underpinning attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace

5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Workplace (simulated or actual) 5.3 Computer / laptop / notebook with internet connection 5.4 Software 5.5 Projector 5.6 Stationary 5.7 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Unit Code and Title	OSU05I08L3V1: Apply Books of Accounts
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply books of accounts. It specifically includes - perform general ledger accounting; managed fixed assets; prepare periodic closing reports; compile treasury reports; and develop financial analysis reports.
Nominal Hours	50 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Perform general ledger accounting	1.1 Journal entries are made correctly1.2 Pre-payment and adjustment entries are posted1.3 Period end accrual entries are made1.4 Reconciliations are made
Manage fixed assets	 2.1 <u>Fixed assets management issues</u> are identified and applied 2.2 Work-in-progress is reviewed and capitalised 2.3 Depreciation is run and posted
Prepare period closing reports	 3.1 Sub-ledgers are reconciled and closed 3.2 Accruals are reviewed 3.3 Final adjustment journal entries are posted 3.4 Trial balance is generated 3.5 Periodic income statement and balance sheet are released 3.6 Statutory reports are prepared
Compile treasury reports	 4.1 Cash management and forecasting report is compiled 4.2 Bank reconciliation report is prepared 4.3 Debt management report is prepared 4.4 Analysis and reports are prepared for hedging

5. Develop financial analysis reports	 5.1 Financial planning and analysis reports are prepared 5.2 Management report is prepared 5.3 Budgeting and analysis are made 5.4 Business Reporting Language (BRL) tagging and filing are applied 5.5 Generally accepted accounting principles (GAAP) and International Financial Reporting Standards (IFRS) transmission process are interpreted
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Range of Variables

Variable	Range (may include but not limited to):	
	1.1 Additions	
1. Fixed assets	1.2 Disposals	
management	1.3 Transfers	
issues	1.4 Depreciation	
	1.5 Physical verification	

Evidence Guide

Critical aspects of competency	1.1 Performed general ledger accounting1.2 Prepared period closing reports1.3 Compiled treasury reports1.4 Developed financial analysis reports	
2. Underpinning knowledge	2.1 Fixed asset management 2.2 Depreciation 2.3 XBRL tagging 2.4 GAAP 2.5 IFRS	
3. Underpinning skills	 3.1 Performing general ledger accounting 3.2 Managing fixed assets 3.3 Preparing period closing reports 3.4 Compiling treasury reports 3.5 Developing financial analysis reports 	
Underpinning attitude	4.1 Commitment to occupational health and safety4.2 Promptness in carrying out activities4.3 Sincere and honest to duties4.4 Environmental concerns	

	4.5 Eagerness to learn4.6 Tidiness and timeliness4.7 Respect for rights of peers and seniors in workplace4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet connection 5.3 Software 5.4 Dialler 5.5 Chat platform 5.6 CRM 5.7 Projector 5.8 Stationary 5.9 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor

Unit Code and Title	OSU06l08L3V1: Comply with Performance Evaluation Criteria in Finance and Accounting Services Outsourcing (FAO)	
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to comply with performance evaluation criteria in FAO. It specifically includes – identify key performance indicators (KPI); apply finance accounting performance indicators; use appropriate technology; and comply with client's output requirements.	
Nominal Hours	25 Hours	
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables	
Identify key performance indicators (KPI)	 1.1 Relevant sector outlook is analysed 1.2 Client's performance indicators are identified and verified 1.3 Financial performance outcomes are measured 1.4 Data security and confidentiality law is interpreted 	
2. Apply finance accounting performance indicators	 2.1 Accounting process is reviewed and revised, if necessary 2.2 <u>Critical area analysis</u> is carried out and recorded. 2.3 Financial and non-financial model of reporting are implemented 	
3. Use appropriate technology	 3.1 Client's technology requirement is examined 3.2 Client's required technology is selected 3.3 Client's resource management capacity is examined 3.4 Appropriate technology for client is employed 3.5 Selected technology is utilised as per standard operating procedure 	

Comply with client's output requirements	 4.1 Client's <u>operational model</u> is identified 4.2 Operational model is implemented 4.3 <u>Service delivery model</u> is interpreted 4.4 Service delivery model is implemented 4.5 Financial accounting service is evaluated 	
Range of Variables		
Variable	Range (may include but not limited to):	
Performance indicators	1.1 Performance framework1.2 Business function overview1.3 Stakeholder analysis	
2. Critical area analysis	2.1 Financial performance management mechanism 2.2 Financial accounting 2.3 Cost accounting 2.4 Management accounting	
3. Operational model	3.1 Technology alignment process3.2 Training and development3.3 Turn-around time3.4 Data flow resource plan	
Service delivery model	4.1 Key compliance areas4.2 Service need analysis4.3 Service delivery preferences4.4 Technology and service delivery	
	authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.	
Critical aspects of competency	1.1 Applied finance accounting performance indicators 1.2 Used appropriate technology 1.3 Complied client's output requirements	
2. Underpinning knowledge	2.1 Key performance indicators (KPI)2.2 Critical area analysis2.3 Operational models2.4 Service delivery models	
3. Underpinning skills	3.1 Interpreting key performance indicators3.2 Applying finance accounting performance indicators3.3 Using appropriate technology3.4 Complying client's output requirements	

4. Underpinning attitude	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace 	
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet connection 5.3 Software 5.4 Dialler 5.5 Headset 5.6 Chat platform 5.7 Projector 5.8 Stationary and learning manuals	
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio	
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module 7.2 Assessment should be done by NSDA certified assessor 	

Unit Code and Title	OSU07I08L3V1: Make a Presentation		
Unit Code	SEIP-ITPCS3003A1		
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to make a presentation. It specifically includes – prepare written presentation; identify interview techniques; and prepare official presentation.		
Nominal Hours	20 Hours		
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables		
Prepare written presentation	 1.1 Personal written presentation matters and requirements are identified 1.2 Standard resume writing techniques are identified and applied 1.3 Standard cover letter points are clearly explained and prepared 1.4 Portfolio is created on professional social media 		
Identify interview techniques	 2.1 <u>Types of interviews</u> are identified and explained 2.2 Interview skills are identified and described 2.3 Interview guidelines are followed 2.4 Interview skills are demonstrated 		
Prepare official presentation	3.1 <u>Presentation media</u> is identified3.2 Presentation plan is outlined3.3 Office presentation is prepared		
Range of Variables			
Variable	Range (may include but not limited to):		

1. Types of interviews	1.1 Written 1.2 Oral 1.2.1 One-on-one 1.2.2 Group 1.2.3 Telephone 1.2.4 Online 1.3 Demonstration
2. Presentation media	2.1 Board 2.2 Poster paper 2.3 Slides 2.4 Photographs 2.5 Audio 2.6 Video 2.7 Website

Evidence Guide

Critical Aspects of Competency	1.1 Created personal written presentation1.2 Applied different techniques to interview1.3 Prepared official presentation	
2. Underpinning Knowledge	2.1 Prepare Curriculum Vitae / Resume2.2 Prepare cover letter2.3 Prepare presentation	
3. Underpinning skills	3.1 Creating personal written presentation3.2 Identifying interview techniques3.3 Preparing for different types of interviews3.4 Developing official presentation	
4. Underpinning attitudes	 4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace 	

5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook 5.3 Internet 5.4 Software 5.5 Projector 5.6 Stationary 5.7 Learning manual	
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio	
7. Context of assessment	 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after Completion of the training module 7.2 Assessment should be done by NSDA certified assessor 	

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.

Experts Involved

Industry and subject matter experts who provided their valuable inputs to develop this Competency Standard (Mar– Apr, 2018):

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Validation of Competancy Stamdard by Standard and Curriculum Validation Committee (SCVC)

The Competency Standards for National Skills Certificate in **Finance and Accounting Services Outsourcing, NTVQF L-III** Qualification is validated by SCVC on 06 November 2019 and approved by NSDA.

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This Competency Standard for **Finance and Accounting Services Outsourcing** is a document for the development of curricula, teaching and learning materials, and assessment tools. It also serves as the document for providing training consistent with the requirements of industry in order for individuals who graduated through the established standard via competency-based assessment to be suitably qualified for a relevant job.

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